



Construction Specifications Writing: Principles and Procedures

Mark Kalin, Robert S. Weygant, Harold J. Rosen, John R. Regener

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This new edition uses real-world document examples that reflect current writing practices shaped by the well-established principles and requirements of major professional associations, including the American Institute of Architects (AIA), the Engineers Joint Contract Documents Committee (EJCDC), and the Construction Specifications Institute (CSI). Also included are guidelines for correct terminology, product selection, organization of specifications according to recognized CSI formats, and practical techniques for document production. Fully revised throughout, this *Sixth Edition* includes:

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- End-of-chapter questions and specification-writing exercises
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